

John Richard Ingram, MAI, SCGRE, AICP, CTA
President & CEO
Ingram Real Estate Group
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PROFESSIONAL EXPERIENCE

- **Ingram Real Estate Group (East Brunswick, NJ, 1993–2002; Allentown, PA, 2002- Pres.)**
President & CEO
Responsibilities: Preparation and review/supervision regarding appraisal reports, market analyses, feasibility analyses, and development consulting reports on a wide range of commercial real estate in New York, New Jersey, Pennsylvania, Maryland, Virginia, other parts of the United States and other countries, in addition to extensive court testimony/litigation experience. The properties have included office buildings, office parks, industrial buildings, industrial parks, shopping centers, apartment buildings, apartment complexes, condominium and townhouse projects, senior care facilities, health and hospital facilities, educational facilities, correctional facilities, hotels restaurants, movieplexes, marinas, resorts, mixed-use properties, self-storage facilities, subdivisions, golf courses, extraction properties (e.g., quarries and timberlands), horse farms, and all types of vacant land tracts, from small to very large. Clients have included commercial banks, the FDIC, the RTC, savings banks, the IRS, insurance companies, asset management companies, investment banking firms, pension funds, REITS, private equity and hedge funds, developers, individual investors/owners, estates, federal and state agencies, local governments, housing authorities, non-profit corporations, and numerous law firms. Property valuations have ranged from the six-figure dollar range to \$3 billion.

- **The Mazursky Group, Inc. (New York) (1990 - 1993)**
Senior Vice President
Responsibilities: Preparation, review and supervision regarding all commercial real estate appraisal reports on properties primarily located in New York City, plus other properties in New Jersey, downstate New York and Long Island. Wide range of property types and clients. Related expert court testimony work.

- **New York Life Insurance Co. (New York) (1988 - 1989)**
Regional Real Estate Appraiser, Northeast
Responsibilities: Reviewed all outside fee appraisals and prepared all in-house appraisals regarding required valuation work on \$4 Billion northeast mortgage portfolio (covering Boston to Washington corridor, including major hotels and office buildings); also responsible for other due diligence activity regarding portfolio.

- **Wm. White/Tishman East (New York, 1986-1988)(now part of Newmark)**
Senior Staff Appraiser/Consultant
Responsibilities: Preparation of appraisal/consulting reports on commercial properties of all types in the greater New York/New Jersey metro area. Wide range of clients.

1975-1986: Management and Planning positions in New York, New Jersey, Virginia and North Carolina, including a Project Director position (supervising 20 planners, architects and engineers, developing a top secret master plan to upgrade the 9,100 acre Pantex plant, near Amarillo, TX, in 1980-1981, the final assembly plant for all nuclear warheads).

FORMAL EDUCATION

- New York University Graduate School of Business, New York, New York
Attended MBA program, with concentration in Finance & International Business
- Rutgers University, New Brunswick, New Jersey
Master of City and Regional Planning
- Pennsylvania State University, University Park, Pennsylvania
Bachelor of Arts Degree in Geography
Bachelor of Arts Degree in Political Science

COMMERCIAL REAL ESTATE COURSES

Appraisal Institute

All course work required for MAI designation, plus long list of other course work and seminars.

New York University Real Estate Institute

Variety of courses completed (all aspects of commercial real estate).

PROFESSIONAL MEMBERSHIPS/CERTIFICATIONS/LICENSES/OTHER

Member, Appraisal Institute (MAI)---2008/2009 President, Northeastern PA Chapter

American Institute of Certified Planners (AICP)

Certified Tax Assessor (CTA) in New Jersey

State Certified General Real Estate Appraiser (SCGREA) in NY, NJ, PA, MD and VA

Member, City of Allentown (PA) Planning Commission (2009-2012)

Ran for Mayor, City of Allentown (3rd largest city in PA), in 2017, as 3rd Party candidate

EMPLOYER AFFILIATIONS

Mr. Ingram has been President, CEO and owner of Ingram Real Estate Group (formerly Ingram Realty Advisors) since 1993.

Mr. Ingram has had notable previous experiences as: Senior Vice President, The Mazursky Group (New York, NY); Regional Real Estate Appraiser, Northeast, New York Life Ins. Co. (New York, NY); Senior Staff Appraiser/Consultant, Wm. A. White/Tishman East (now part of Newmark) (New York, NY); Project Director, Gibbs & Hill (now part of Raytheon) (New York, NY); Multi-Family Housing Representative, U.S. Dept. of HUD (New York, NY); Base Planner, U.S. Dept. of the Air Force (Langley AFB, Hampton,VA); and Management Services Director and Local Planning Chief, Cape Fear Council of Governments (Wilmington, NC).

EDUCATION

Mr. Ingram holds a Master of City and Regional Planning (MCRP) degree from Rutgers University (1975), a BA degree in Geography and a BA degree in Political Science from Penn State University (1971). He also attended the MBA program at the New York University Graduate School of Business, with a concentration in Finance and International Business, in 1979-1980, and the NYU Real Estate Institute, in 1985-1986. Other schools attended have included the Institute of Government at the University of North Carolina and the Graduate School of Management at George Washington University.

MILITARY

Mr. Ingram is a (Vietnam-era) US Army veteran, having served between 1971 and 1973, with distinction, and having been honorably discharged. His most noted assignment was being part of a specially selected 20-member team to create a better system to locate 90,000 U.S. Army deserters and AWOL's, in the Fall of 1971, for which each team member received a high commendation from the U.S. Army's Provost Marshal General.